

RICHARD I. PHILLIPS J.D., M.S.W.  
Mediator/Attorney  
SAGE MEDIATION SERVICES, LLC



March 22, 2007

Steven Rosenberg, Esq.  
Mediation Offices of Steven Rosenberg  
775 East Blithedale Avenue, Suite 363  
Mill Valley, CA 94941

Re: Letter of Reference/Mediation Training

Dear Steve:

In response to your letter of March 13, 2007, I am more than happy to provide you with a letter of reference/recommendation with regard to your 40-hour Basic Mediation Training course which I completed earlier this month. As you know, I have been on a major league training quest in general over the past almost three years, but especially the past several months. Yours was the third basic 40-hour Basic Mediation Training course I have taken over the past three years. In addition, I have taken an additional 100 hours or so of other Mediation Training during that same period.

I only mention this because I feel it gives me a relatively broad-based perspective from which to compare and comment. The fact is I thought your course was terrific. It was comprehensive in its scope. You covered all of the fundamental topics and did so in depth and by use of humor and role-playing exercises in a way that made the material "come alive."

Your use of assistant trainers was very effective. In fact, those folks all seemed to be particularly impressive in their own credentials and their level of enthusiasm and commitment.

The last couple of hours, which you devoted to marketing, was especially impressive. You offered more concrete and practical suggestions than I have ever encountered before. As you know, virtually all 40-hour Basic Mediation courses have some marketing component to them, but yours was far and away the best I have experienced.



Mediation Services

Steven Rosenberg, Esq.

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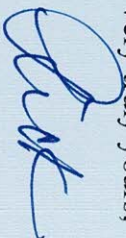
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I thought the most distinctive aspect of your course, as compared with the others I have experienced, was the way in which you used role-playing exercises. All similar courses include some role-playing. That, in and of itself, is not unusual. The big difference was that where other courses typically devote 20 to 30 minutes for any particular exercise, yours tended to last closer to two hours each. As a result, all of the active participants in the exercises were able to become far more involved in the process which, in turn, resulted in a far more productive learning experience from each one of them, whether for the active participants or the observers.

Lastly, I guess the highest compliment I can give you is this: Most of my previous training had been at Pepperdine's Strauss Institute for Dispute Resolution. As you know, they are generally considered to be the premier mediation training program in the country and I have always been extremely impressed with all aspects of any training I have received through Pepperdine and, generally, considered them to be the "gold standard." I thought your course was every bit as good, if not superior to their "Mediating the Litigated Case" course.

As you know, I am scheduled to attend your two-day Advanced Mediation Training course in about one and one-half weeks. I am genuinely looking forward to it, as well as any future Mediation Training courses or seminars you may offer in the future.

Very truly yours,



Richard I. Phillips

RIP:jmw