



Tim Corcoran

Mediation

~Newsletter~
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REDLANDS ARBITRATION AND MEDIATION SERVICES, INC.



Merry Christmas

Happy Hanukkah

Happy New Year

Tim Corcoran



Some of the satisfied clients who have recently used my services!



Cummings, Mc Clorey et.al~
Lewis Brisbois, et.al~
Murchigan & Cumming~
Early Maslach, et.al~
Homan & Stone~
Horton Oberhecht et.al~
Patrick Mc Donough (L/O)~
Vivian Schwartz (L/O)
Mc Clauherty & Associates~
Winet, Patrick, Gayer et.al~
The Hanover Law Office~
Graves & King~

Garo Maradosian & Associates Mike Alder (L/O)~
Girardi & Keese~ Walter
Clark Legal Group~
Green, Broillet, et.al~
Hanson & Hanson~
Heiting & Irwin~
Bloomberg, Benson & Garrett Et.al
Fullerton, Lemann Et.al~
Welebir, Tierney & Weck~
Kottler & Kottler~
Manning & Kass, Ellrod et.al~

For Scheduling Call
909.798.4554
TimC@mediate.com

Meet Our New Staff Members

Cathy Romero
Scheduling

Catherine Arellano
Administration

Best Holiday Movies

White Christmas
It's a Wonderful Life
Home Alone 1 & 2
Christmas Vacation
Die hard 1 & 2
Let it Snow
Sun Valley Serenade
Holiday Inn
Miracle on 34th St.
Charlie Brown Chr

Become An Elite Negotiator
The first step in becoming an elite negotiatat

Become

The first step in becoming an elite negotiator requires you to know what you are looking for in a mediation before you get into it. You would be surprised how many people come to mediation and say "I don't want to pay money". Identify what you are looking for in a mediation before you get into it. In a commercial case involving bodily injury there are four special things you need to be reimbursed to the attorney: First, you may need to pay for the attorney's workers comp, someone else or they are not yet paid or they are not yet paid on the client's pocket when you are all done. This includes any past and future lost earnings, future medical expenses and attorney fees.

Know what your litigation costs are before you arrive at the mediation. You can regarding the reimbursement of the medical bills prior to the mediation but do your best and then estimate the reduction on the recovery should be. Attorney fees are usually based on a percentage of the recovery you add up the costs, reimbursement of meds and the client's pocket. The next step is the strategy you employ to obtain what you are looking for in your newsletters.

Redlands Arbitration and Mediation Services
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