

## BARRY ROSS

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### PROFESSIONAL EXPERIENCE & AFFILIATIONS

#### **MEDIATOR & ARBITRATOR**

Highly effective mediation practice since 1993 with specialized expertise in real estate, agency, escrow, title, homeowner association, business and commercial disputes and employment law. Mediated more than 1900 litigated and non-litigated cases with a resolution rate of over 90%. Representative cases include claims of seller and agent fraud, failure to disclose, mold and toxic hazards, breach of contract, specific performance, commission claims and deposit disputes, title claims, foreclosure and lender liability, homeowner association disputes and employment disputes. Appointed to the National Panel of Arbitrators for the American Arbitration Association. Appointed as Los Angeles Superior Court Judge Pro Tem, Mediator and Settlement Referee for civil cases. MCLE Speaker on *Effective Use of Mediation* and *Avoiding Malpractice in Mediation*.

#### **Representative Parties –**

Representative parties in mediation include major banks and real estate lenders, brokers, title companies and insurers, including Bank of America, Chase Bank, Citibank, U.S. Bank & GMAC Mortgage; real estate affiliates of RE/MAX<sup>®</sup> of California, Sotheby's International Realty<sup>®</sup>, Keller Williams Realty<sup>®</sup>, Realty Executives<sup>®</sup>, Prudential California Realty<sup>®</sup>, Coldwell Banker<sup>®</sup> and Century 21 Real Estate<sup>®</sup>; Fidelity National Title Company and First American Title Company; and insurance carriers including AIG, Mercury, Farmers, All State, State Farm, Safeco & Liberty Mutual.

#### **Dispute Resolution Affiliations –**

International Academy of Mediators – Distinguished Fellow  
National Academy of Distinguished Neutrals – Academy Member  
California Academy of Distinguished Neutrals – Academy Member  
Association of Attorney-Mediators – Professional Member  
California Dispute Resolution Council – Professional Member  
Southern California Mediation Association – Professional Member  
Association for Conflict Resolution – Practitioner Member  
American Bar Association – Section of Dispute Resolution, Member  
Los Angeles County Bar Association – Center for Civic Mediation Associate  
San Fernando Valley Bar Association – Panel Mediator  
Los Angeles Superior Court – Mediator, Settlement Referee & Judge Pro Tem  
California Association of Realtors<sup>®</sup> – Board Mediator & Arbitrator

#### **Dispute Resolution Training –**

Pepperdine University, Straus Institute for Dispute Resolution –  
Mediating the Litigated Case  
Advanced Mediation Training  
Advance Mediation Skills Workshops

## **BARRY ROSS**

Southern California Mediation Association –  
Annual Conferences & Symposiums on Mediation  
Los Angeles County Bar Association, Dispute Resolution Services –  
Advanced Business & Commercial Mediation Training  
Basic Mediation Training  
California Association of Realtors® –  
Mediation & Arbitration Training

### **LAWYER**

The private practice of law specializing in real estate and property law and business/corporate organizations, including acquisition and sale transactions, seller and broker liability, escrow, title, specific performance, leasing, foreclosure, syndication of investment property, administrative regulation and representation of buyers, sellers and real estate brokers in dispute resolution forums. Trial advocacy, appearing in both state and federal courts, and administrative advocacy at the state and local levels. Legislative lobbying at the federal, state and local levels. SBN 069340.

### **Bar Associations –**

State Bar of California –  
Section on Real Property, Member  
– Honored as 2013 Real Property Person of the Year Nominee for significant contributions to the field of real estate  
Section on Business Law, Member  
Los Angeles County Bar Association –  
Dispute Resolution Associate (DRS)  
Section on Real Property, Member  
Burbank Bar Association –  
President (2010-2011)  
Vice-President (2007-2009)  
Treasurer (2004-2006)  
Featured Speaker (2004)  
Glendale Bar Association –  
President (2012)  
Vice-President (2011)  
Treasurer (2009-2010)  
Chairman, Lawyer Referral Service (1999-2000)  
California Association of Realtors –  
Panel Attorney (since 1979)  
Vice Chair (1997) – Legal Affairs Forum  
California Real Estate Expert Witnesses –  
Member

### **Admission to the Practice of Law –**

|   |                 |
|---|-----------------|
| United States Supreme Court                         | May, 1981       |
| U.S. Court of Appeals for the 9th Circuit           | September, 1979 |
| U.S. Court of Appeals for the 1st Circuit           | June, 1989      |
| U.S. District Court, Central District of California | March, 1977     |
| California Supreme Court                            | June, 1976      |

## **BARRY ROSS**

### **INSTRUCTOR IN LAW, REAL ESTATE & BUSINESS MANAGEMENT**

Community College Instructor since 1977 with life-time teaching credential. Faculty Instructor for the California Bureau of Real Estate, the California Association of Realtors, title companies, and other institutions and organizations teaching real estate and legal subjects (including BRE/DRE courses) to real estate brokers and agents, college students and the general public.

#### **Adjunct Faculty –**

Woodbury University (since 2010) –

Adjunct Professor of Real Estate Law

Glendale Community College (since 1977) –

Adjunct Professor of Law & Real Estate

BRE/DRE Author & Instructor –

Author & National Instructor of the *Certified Condominium Specialist Course, A Real Estate Agents Guide to Successfully Selling Condominiums and Other Forms of CIDs* © 2009-2013

Author & Instructor of *California Real Estate Disclosures* © 2001

Author & Instructor of *The New Purchase Contract (C.A.R. Form RPA-CA - 2002)*

Author & Instructor of *California Escrow Practices*

#### **REAL ESTATE BROKER**

Actively involved in commercial and residential real estate brokerage and leasing, appraisal, syndication of investment property, property management and sale of REO's. Licensed in California since 1973. Member of the Glendale Association of Realtors since 1973 – President in 1993. Former owner and manager of a real estate brokerage and property management firm. California BRE/DRE Lic. # 00460974.

#### **Real Estate Associations & Leadership Positions –**

National Association of Realtors® –

REALTOR® Emeritus

California Association of Realtors® –

State Director (1991-1993, 1995-1999)

Regional Chairman (1995)

Committee service includes Association Presidents, Leadership Forum (Chairman & Moderator, 1996), Nominating, Legal Affairs (Vice Chairman, 1997), Legislative, Presidential Task Force on Controlled Business Arrangements, Presidential Task Force on the DRE Budget Crisis, Regionalization Task Force, Special Forum Panel Participant on Procuring Cause, Professional Standards, Real Estate Finance, Standard Forms and Educational Services.

Glendale Association of Realtors® –

President (1993)

Chairman, Multiple Listing Service (1992)

Director (1990-1994)

Multi-Regional Multiple Listing Service –

Special Legal Counsel (1994-1995)

Chairman, Bylaws Revision Task Force (1994-1995)

Chairman, Organization Restructure Task Force (1993)

Bylaws Committee (1991-1992)

Director (1991-1992)

**BARRY ROSS**

*COLLEGE AND UNIVERSITY EDUCATION*

- J.D.** **Southwestern University School of Law**  
**M.B.A.** **University of Southern California**  
– emphasis in Managerial Accounting & Administrative Management
- B.S.** **University of Southern California**  
– emphasis in Financial & Administrative Management  
**Chapman College, World Campus Afloat**  
– international studies  
**Glendale Community College**  
– major in Real Estate