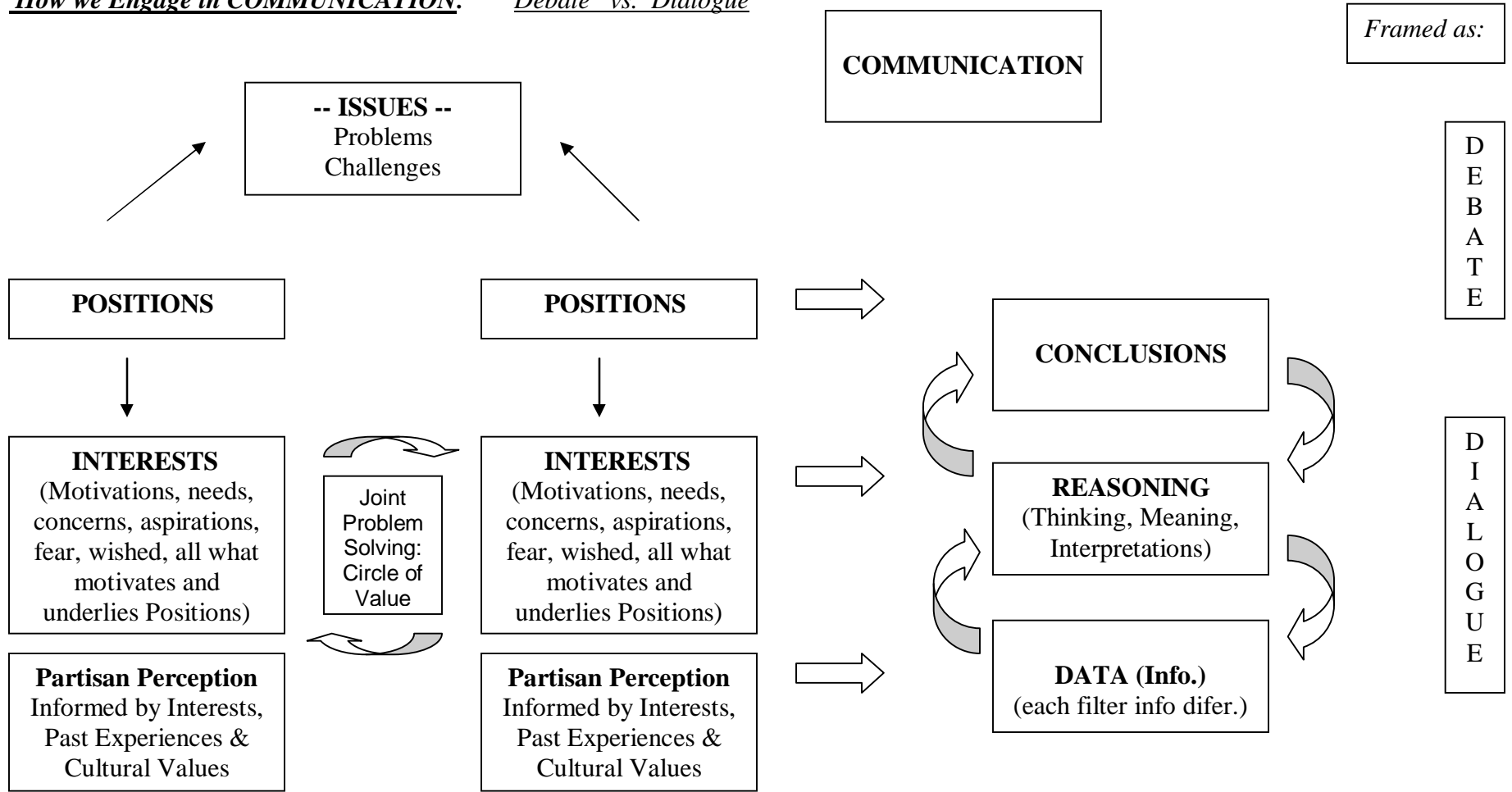


How we Engage in COMMUNICATION: *Debate vs. Dialogue*



Adapted by Luis Ore with [www.orasicg.com](http://www.orasicg.com)  
 Sources: *Getting to Yes* (Fisher, Ury, Patton, 1991)  
*Difficult Conversations* (Stone, Patton, Heen, 1999)